Equitrust Certification

If you are in a state that requires Annuity CE Suitability, please fax completion of training to **515-226-5102**, or **email Agent.Administration@EquiTrust.com.**

All producers (regardless of state) **are required** to complete the appropriate EquiTrust Product Training module before soliciting annuity business:

- Agent number will be received once your contract is approved – use this number to log into Equitrust and complete the required training.
- http://agents.equitrust.com/AnnuitiesHomespanstylecolorA64139RequiredTraining/tabid/527/Default.aspx
- Applications received without completed training will not be accepted.

EquiTrust Product Training modules take about a half hour to complete, and are available online at www.Agents.EquiTrust.com. Two modules are offered: index and non-index annuities. You must complete the appropriate module for the products you intend to present to clients. To sell both index and non-index annuities, you should complete both modules.

If you sell EquiTrust annuities in a state that has previously adopted the NAIC Model Regulation, you have probably fulfilled your training requirement already. Click on this link: https://agents.equitrust.com/AnnuitiesPages/BuzzDetails/tabid/234/ItemId/676/Default.aspx to see the affected states. You can also see your training history at the "Required Training" link (login required).

All You Need is Your Agent Number!

To complete your EquiTrust Life Product Training, go to the agent website: www.Agents.EquiTrust.com. Click on the "Required Training" link. Your EquiTrust Agent Number is required.

AML training will be requested from LIMRA once first piece of business is submitted.