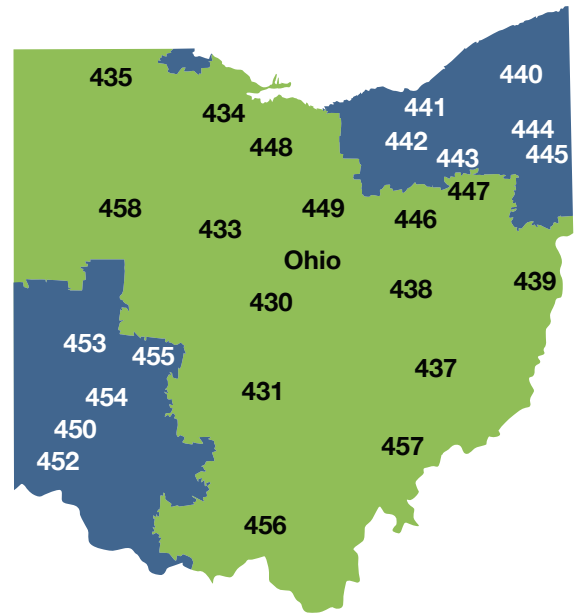


Ohio | Plan F*

Competitive Analysis Grids

PRODUCT HIGHLIGHTS:

Premium Rating Rule	Attained Age
GI Requirement(s)	No Requirement
Special Enrollment Rules	None
HHD Percent & Definition	No HHD**
e-App	Yes
e-Contracting	Yes



Area Factor 1	430-435, 437-439, 446-449, 456-458
Area Factor 2	436, 440-445, 450-455, 459

Area Factor 1 | FEMALE | Zip 441 | As of 9/1/2019

Carrier Name	Singles Rate**			Effective Date
	65	68	70	
Liberty Bankers Life Insurance Company (No Tob/Nicotine & w/i Preferred Ht/Wt Range)	144.72	144.72	149.77	10/1/18
Medical Mutual of Ohio	137.50	162.22	181.41	1/1/19
Paramount Insurance Company	138.73	159.44	175.23	1/1/19
The Order of United Commercial Travelers of America	140.65	145.98	156.27	12/1/18
USAA Life Insurance Company	141.78	152.83	165.07	5/1/19
Great Southern Life Insurance Company	143.26	143.26	150.89	6/3/19
Southern Guaranty Insurance Company	146.99	148.15	156.81	8/1/18
New Era Life Insurance Company	147.28	150.99	158.32	2/1/17
Prosperity Life Group	147.36	147.36	152.90	9/1/19
Aultcare Insurance Company	148.00	171.00	187.00	6/1/18

Area Factor 1 | MALE | Zip 441 | As of 9/1/2019

Carrier Name	Singles Rate**			Effective Date
	65	68	70	
Liberty Bankers Life Insurance Company (No Tob/Nicotine & w/i Preferred Ht/Wt Range)	166.43	166.43	172.22	10/1/18
Medical Mutual of Ohio	137.50	162.22	181.41	1/1/19
Paramount Insurance Company	138.73	159.44	175.23	1/1/19
USAA Life Insurance Company	141.78	152.83	165.07	5/1/19
Aultcare Insurance Company	148.00	171.00	187.00	6/1/18
AARP Medicare Supplement Plans, Insured by Unitedhealthcare (Standard)	153.20	175.02	189.57	1/1/19
Thp Insurance Company	157.27	184.80	203.15	1/1/19
The Order of United Commercial Travelers of America	161.62	167.75	179.58	12/1/18
New Era Life Insurance Company	162.01	166.09	174.14	2/1/17
Humana Insurance Company	162.97	179.98	192.31	7/1/19

* Important Note: Plan F is only available to Medicare beneficiaries who are eligible for Medicare prior to 1/1/2020.

** Rates do not include household discounts. Carrier selection is based on Age 65 rates and includes the top 9 carriers plus Liberty Bankers. For agent use only. Not for use with consumers. Certain exclusions and limitations may apply. All products are not available in all areas. These are sample rates. Some products may be subject to underwriting. Tobacco rates may be higher. Rates are subject to change. Not affiliated with the United States government or federal Medicare program.

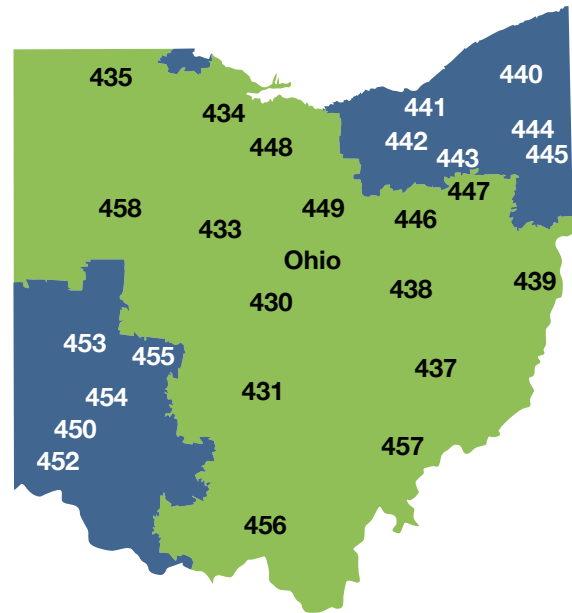
Source of Premium Rates: CSG Actuarial data feed

Ohio | Plan G

Competitive Analysis Grids

PRODUCT HIGHLIGHTS:

Premium Rating Rule	Attained Age
GI Requirement(s)	No Requirement
Special Enrollment Rules	None
HHD Percent & Definition	No HHD*
e-App	Yes
e-Contracting	Yes



Area Factor 1	430-435, 437-439, 446-449, 456-458
Area Factor 2	436, 440-445, 450-455, 459

Area Factor 1 | FEMALE | Zip 441 | As of 9/1/2019

Carrier Name	Singles Rate*			Effective Date
	65	68	70	
Liberty Bankers Life Insurance Company (No Tob/Nicotine & w/i Preferred Ht/Wt Range)	114.13	114.13	118.55	10/1/18
Medical Mutual of Ohio	102.00	120.34	134.58	1/1/19
Individual Assurance Company, Life, Health & Accident	108.78	113.60	123.14	8/1/18
Heartland National Life Insurance Company	109.91	109.91	115.08	6/1/19
Southern Guaranty Insurance Company	112.39	113.85	121.58	8/1/18
Lumico Life Insurance Company	112.75	116.08	123.25	8/1/19
Equitable National Life Insurance Company	113.62	115.10	122.06	2/1/19
Union Security Insurance Company	113.88	113.88	120.76	7/19/18
Great Southern Life Insurance Company	114.04	114.04	121.16	6/3/19
New Era Life Insurance Company	114.08	117.37	124.03	2/1/17

Area Factor 1 | MALE | Zip 441 | As of 9/1/2019

Carrier Name	Singles Rate*			Effective Date
	65	68	70	
Liberty Bankers Life Insurance Company (No Tob/Nicotine & w/i Preferred Ht/Wt Range)	131.24	131.24	136.34	10/1/18
Medical Mutual of Ohio	102.00	120.34	134.58	1/1/19
USAA Life Insurance Company	116.62	120.36	126.48	5/1/19
AARP Medicare Supplement Plans, Insured by Unitedhealthcare (Standard)	117.84	134.69	145.92	1/1/19
Paramount Insurance Company	119.15	139.85	155.65	1/1/19
Aultcare Insurance Company	121.00	139.00	152.00	6/1/18
Transamerica Premier Life Insurance Company	124.15	124.15	131.36	3/1/19
Individual Assurance Company, Life, Health & Accident	125.10	130.64	141.61	8/1/18
New Era Life Insurance Company	125.49	129.11	136.43	2/1/17
Lumico Life Insurance Company	126.25	130.08	138.08	8/1/19

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Source of Premium Rates: CSG Actuarial data feed